

## NOTICE OF ANNUAL GENERAL MEETING

Technology Industry Association ABN 38 081 177 326

2011 Annual General Meeting to be held Wednesday, 9<sup>th</sup> November 2011, commencing at 9am.

### Profiles of Directors for Election

The names and backgrounds of the two candidates for **Director B:**

#### **Timothy Browne MIE Aust PMP, Entrepreneur, CEO and founder of Innodev Pty Ltd.**



Major recent achievements have included:

- Driving rapid early stage company growth taking Innodev from 4 to 14 employees in just 4 months since founding the company in 2007.
- Steering the company through unstable economic times by executing clear business development focused strategies.
- Expanding the business repertoire from IT Services into B2B IT products and Organisational Sustainability consulting.
- An active member of South Australia's business community regularly attending Engineers Australia, TIA, AIIA, PMI and ACS.

*"Having known Tim for a number of years, I can attest to him being a person of high integrity and trust – someone that will always do right by their customers and suppliers. His big business background, coupled with knowledge on how to successfully bring new products to market, make him the ideal person to lead Innodev to new heights of success"*

Matthew Michalewicz, Director, SolveIT Software Pty Ltd

#### **Employment History**

Innodev Pty Ltd	2007 – Current	CEO and Founder	Provides the overall strategic direction for the company and high level operational oversight.
Motorola Australia Software Centre	1997 - 2007	Project Manager/Senior Software Engineer	Experience across entire SDLC. Experience in Project Management, Technical Lead, Software Development, Validation Lead and Configuration Management roles
Designtek Pty Ltd	1994 – 1997	Electronics Engineer	Development of embedded hardware and software

#### **Committees**

Member	Engineers Australia South Australian Division Committee
Member	Engineers Australia ITEE and Electrical College Committee

#### **Education**

Project Management Institute	Project management Professional (PMP)
Flinders University	Bachelor of Engineering (Electrical and Electronic) with Honours

#### **Grant Hawksworth – South Australian State Manager**



Grant Hawksworth is State Manager of Dimension Data Australia's South Australia office. Principle responsibilities as State Manager include: commercial management of the branch, leadership for the local go-to-market strategy, involvement with national planning and implementation strategy, and establishing and maintaining branch-based partner and vendor relationships. Grant also has responsibility for revenue forecasting and meeting financial targets in the South Australian market. Grant brings extensive ICT and people management skills to his role as State Manager. People and culture feature very high in Grant's priorities which has delivered exceptional staff engagement results and very high staff retention over a sustained period.

## **BACKGROUND**

Grant's major achievements include managing the transition of the Dimension Data business from distributor to integrator in South Australia, and integrating Datacraft Australia into the business when it was acquired in 1997. In 2005, Grant secured a six-year outsourcing contract with the State Government of South Australia to provide Managed Network Services. Over the next four years, Grant successfully oversaw growth in the South Australian branch, with headcount increasing from 20 to 90 staff during that period.

The names and backgrounds of the five candidates for **Director D** follow:

### **Stephen Jenkins - State Manager – Datanet Asia Pacific**



Stephen has over 30 years of ICT experience in technical support, sales and management roles in the commercial sector providing him with a diverse range of knowledge and skills to bring to the TIA board.

At Datanet Asia Pacific Stephen deals with managing the branch activities as well as designing and delivering mobile computing & RFID solutions to meet a diverse range of national and multi-national client needs.

Stephen's previous roles include managing service departments, performing field service calls and deploying numerous IT projects both overseas and in Australia.

As the SA convener of the Alternative Technology Association and offshore navigator for a Sydney to Hobart campaign in 2012, he is very familiar with the diverse range of electronic devices, solutions and markets served by SA based technology companies.

Stephen also chairs the TIA's ESAC committee which has been actively providing TIA members with ideas and services around greenhouse gas emission reduction under the TIA's Sector Agreement with the SA Government.

Stephen has a Diploma in Electronics and is completing a Diploma in Project Management as well as having a keen interest in strategic marketing and organic growth.

Stephen is passionate about whatever he does and looks forward to serving TIA members as part of the board.

### **Richard Pascoe – Owner / Operator – Adelaide's TechGuy**



My name is Richard Pascoe and I am nominating for the board of the TIA.

I was always good at items of technology and especially computers, which I have been using since the Windows 3.1 days.

My background is of a retail and business consultant which I came to after 13 years working for Coles Myer with my final position in that company of a State Analyst, responsible for the implementation of efficiency in personnel requirements across departments in the supermarket division.

I have sat on many committees and boards from charities to political parties.

Clients and friends who knew of my passion for computers began to ask my opinion on various aspects of the issues of technology in their businesses. This slowly started to develop into a business for me.

I blog on my website Adelaide's TechGuy with 4-5 posts a week on computers and technology endeavoring to give people an understanding on how it all works, what you should do and what you shouldn't do and am one of the few in my industry to actually put their knowledge and opinions on a website for anyone to read and comment upon.

I keep up with all the latest news and trends through reading and podcasts, as the computer and technology industry is one that is constantly changing and evolving.

I have also contributed to articles in local and national newspapers.

Earlier this year I was fortunate to be invited as a guest on 5AA with Amanda Blair discussing computers and technology and taking listeners calls and answering in a language that most are capable of understanding. This has proved quiet popular for the station and I now have a regular spot every 2 -3 weeks.

I believe I can bring to the TIA board my business experience and growing profile in the industry in Adelaide.

## **Don Perugini – Director - Intelligent Software Development**



Don was a research scientist at the Defence Science and Technology Organisation (DSTO) for over 10 years in the areas of simulation and artificial intelligence (AI), and gained his PhD from the University of Melbourne in Software Engineering and Computer Science.

In 2006 Don founded the company Intelligent Software Development (ISD) and has since led the commercialisation of cutting edge technology that emerged from the Defence research sector.

ISD's innovative and award winning SimulAlt consumer forecasting and decision support platform has revolutionised the way business and Government use simulation and AI to support strategy, marketing, and Government policy.

Don's extensive background and experience in science and engineering, running a small technology business, and commercialising new innovative technologies, ensures a good understanding of the broad range of challenges and issues facing the technology sector. He is well positioned to assist the direction of the TIA in support of its diverse range of members in the technology sector.

## **Robert Rath, Managing Director - Inceptu**



**Robert Rath is a dedicated technologist, creative designer and innovation advocate. Start-up companies and large organisations alike seek him for his extensive experience in new product design and development, operational systems and the development of business innovation.**

Robert has a proven track record in technical and innovation leadership, in the evolution of business processes, in creatively managing intellectual capital and in taking ideas through to commercially successful products. Robert is passionate about innovation – innovation in technology, innovation in business and innovation in the way we live our lives and in how we interact in the world.

- 2009–2010: Robert created a range of Internet appliances for home automation, access control, near-field RFID and biometric security for Australian and international companies.
- 2008: Robert created a scalable engineering platform for the ongoing development of Australian company PeopleKey's range of biometric products. The Linux-based platform includes Subversion, Trac, Eclipse and VMware server to host all hardware, software and security design activities in a secure and scalable environment. This gave PeopleKey full control of all internal and contracted operations.
- 2007: Robert designed a biometric internet appliance for PeopleKey using a MIPS32-based MCU and Linux as the host operating system. He was also responsible for commissioning manufacture of the product in China, including BOM specification, assembly structure, firmware management and production programming.
- 2005: Robert co-founded Australian/Hong Kong start-up company TDA Tech, which provides OEMs with products and security capabilities for digital transactions on devices and home network appliances. Robert recruited the Australian engineering team, created its underlying operational structure, managed the Australian software and hardware design teams and coordinated the configuration management of the Chinese engineering team in Shenzhen.
- 1985–2004: Robert provided design, operations and business assistance to companies such as Brivis Climate Systems, Carrier Air-Conditioning, Deloitte, Gerard Industries, Sonic Innovations, Tekelek Australia, Tekelek Europe and others. His work involved representation in China, Europe, Singapore and the USA in engineering and business development.
- Education: Electronic Engineering Associate Diploma, South Australian Institute of Technology – 1990. Masters of Science and Technology Commercialisation, University of Adelaide – in progress.

As a nominating Director to the TIA Board of Directors, Robert is eager to contribute his broad experience, considered perspective and ability to solve problems creatively to help further the development of South Australia's electronics and ICT industries.

### **Bob Ross – Technical Services Manager – Dr. Bob's PC Repair Services**



I am currently the Technical Services Manager with Dr Bob's PC Repair Services, a company I formed back in 2002 and manage jointly with my partner Christine.

When I started this company, I saw a need for a service company that provided corporate level IT services to the home, home office and small business customer. This company has grown considerably over the years primarily because of one fact – excellent customer service.

I have long held that as a person who is tasked with many different issues at any given time, the ability to think clearly and decisively is a key element of leadership. I possess the credentials and personality to ensure that as a member of the TIA's Board, I will do my best to provide value for the membership through guidance and a sincere desire to promote the TIA as the technology industry's voice in government, education and within the community.

The names and backgrounds of the two candidates for **Director F** follow:

### **Wayne Hoffman – Chief Executive Officer – Entech Electronics**



I Graduated from UniSA in Electronics Engineering with first class honours in 1992. Wayne commence his professional working career during the final 2 years of his degree studies working for a small electronics manufacturing business, Hydra Electronics Manufacturing. Hydra then became part of the Entech Group in 1993 being renamed as Entech Electronic Manufacturing.

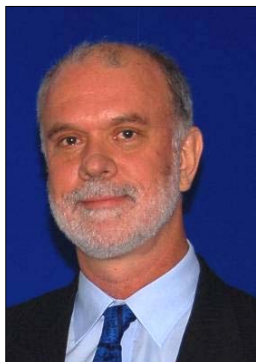
My entire professional working career has been within the Entech Group, performing many roles including, Medical R&D Engineer, Production Manager, Customer liaison Manager, Engineering Team Manager, Global business development Manager and in the last 2 years CEO.

Issues that are important to me are:

- 1) The overall health of the electronics industry, particularly in South Australia.
- 2) The industries ability to initiate and influence government decisions that are good for our industry.
- 3) Promotion of South Australia as a Technological centre of Excellence
- 4) Our ability as individual members to access the tools that allows us to capitalise on good government policy.

During the last 5 years I have been instrumental in the development and implementation of Entech Group's global strategies to ensure we keep ourselves relevant in the Australian Electronics community, a task which is in principle not that different to the one now faced by the TIA.

### **Charles Homes - Manager, Systems Engineering Discipline - BAE Systems Australia**



Charles Homes graduated with Bachelor of Engineering (hons) in Electrical & Electronic Engineering from Adelaide University in 1985. Charles has 25+ years engineering experience across diverse industry sectors, large and small companies and both within Australia and overseas.

Charles' professional career started at Austek Microsystems, a local start-up company competing on the world stage in integrated circuits. As a design engineer Charles worked on various projects including the first cochlear implant chip (bionic ear) as well as computer and signal processing chips for defence and other customers. In the 8 years at

Austek Charles held various positions including the lead project roles and finally the role of Engineering Manager for the Australian business.

Charles then spent a few years with Practel, a small company designing and manufacturing electronics for the Australian broadcast TV and radio industry. Within Practel Charles held the role of Engineering Manager, as well as occasionally getting “hands dirty” and designing new products.

In the mid 1990’s Charles joined British Aerospace Australia in the Quiktrak division. At Quiktrak Charles worked as a design engineer eventually taking the lead role in architecting the next generation of Quiktrak base-station hardware/software. Early in this period the Quiktrak project split from the parent company and became a separate private enterprise. After joining British Aerospace and spending 10 years at Quiktrak, Charles left the company to “re-join” the company now called BAE Systems.

At BAE Systems Charles has held numerous roles including Project Engineering Manager for CTRS a SATCOM project, 6 months as acting Chief Engineer EW, 10 months as acting Engineering Operations Manager for the Australian business and his present role as Manager of the Systems Engineering Discipline for the Australian business.

The names and backgrounds of the three candidates for **Director I (Associate)** follow:

### **Nigel Hall, Chief Executive Officer – Adelaide Interim**



**Qualifications:** Bachelor Degree in Science  
Graduate of the Australian Institute of Company Directors  
Certificate of Management – R&D, University of NSW

**Affiliation:** Member, Technology Industry Association, (SA) since 2004  
Member, Australian Institute of Company Directors  
Member, Business SA  
Member, Business Class Corporate (SA)

**Experience:** CEO - Adelaide Interim  
Business Manager, IC Modelling - Motorola  
Group Engineering Manager - Motorola  
Customer Services Manager - Nokia Netherlands BV  
Project Director - Nokia Netherlands BV  
Rollout Services Manager - Nokia Netherlands BV  
Group Engineering Executive - Codan Pty Ltd  
Product Development Executive - Codan Pty Ltd  
Software Maintenance Manager - Scitec Pty Ltd, Sydney

As co-founder of Adelaide Interim, I enjoy delivering value as an interim executive manager within a range of companies in the Engineering & ICT sectors, spanning from start-ups to established businesses in need of transformation & growth. Having graduated from the Australian Institute of Company Directors program in 2009, I currently serve as Treasurer of the Intellectual Disability Accommodation Association (to become Chairman in October 2011).

I am an accomplished Technology and R&D Executive who is recognised for strategic leadership, sales results, service excellence and relationship management. I bring significant know-how to businesses, always with the focus on people & governance.

I would welcome the opportunity to increase the value delivered by the TIA to its members in 2012 and beyond.

## Mathew Herring – Partner - KPMG



### Qualifications:

PhD in Economics (Adelaide University)  
Graduate Diploma in International Development (Adelaide University)  
Bachelor of Commerce majoring in Finance and Economics (Adelaide University)  
PhD in Economics

### Experience and Capabilities:

As the leader of KPMG Adelaide's R&D Incentives practice since August 2002 and KPMG's National Grants Practice since 2007, Mathew has extensive experience working with a broad range of clients in a diverse range of industries, in particular in renewables and cleantech.

In 2009 Mathew was appointed as KPMG's National Leader of Renewables - a group comprising professionals and subject matter experts from a variety of KPMG's service lines who are focused on delivering a range of innovative advisory services to industry participants, business enterprises and investors who are aiming to exploit the potential of renewable energy. In this role, Mathew is responsible for overseeing KPMG's integrated market approach, drawing on skills from across all services lines, including planning and strategy, procurement and financing, monitoring and performance improvement, refinancing and restructuring, R&D and grants, accounting and tax, and government policy.

Mathew is KPMG's Energy and Natural Resources (ENR) R&D Lead Partner in Australia. Through these roles, Mathew has successfully assisted many of his clients to access grant funding, including a commitment from the previous Commonwealth Government of a \$50 million grant to a client in the renewable energy sector. He has also lead the bids for multiple successful applications in the geothermal industry and the solar industry including a \$65m grant under the renewable energy demonstration program.

## Michael Rogers – General Manager – Cutler Brands



- Currently a General Manager at Cutler Brands Pty Ltd employing approximately 100 staff.
- Strong strategic growth and marketing background.
- Established and managed remote sites.

Currently working at Cutler Brands, Mike is the youngest and longest serving General Manager in Cutler's 60+ year history. Having performed key roles for both multi-national and SME's, Mike has a proven track record in rapid & sustainable growth, systemic improvement and customer service.

Mike started his career in the 80's using Australia's first Apple Computers. He moved quickly into IT, digital media and was South Australia's "Apple New Media Fellow" before settling into senior management.

As an executive, Mike has delivered results for national companies including Lane Print Group and the Chevron Group as well as Multi-Nationals Fosters Wine Estates and Collotype International. He has received independent recognition for his efforts including several national awards. He currently sits on a number of Boards and Committees including the Adelaide Advertising and Design Club Executive and Hutt Street Centre Foundation Board.

With a predominant bias toward strategic marketing, Mike hopes he can contribute to the TIA Board through extensive FMCG and production experience.

## Notes:

### How to Vote

#### 1. Method of Voting

**You must be a financial member as per the Constitution**, and may vote using one of the following three methods. If you lodge both a postal vote (using the Postal Voting Paper) and a Proxy Form, your postal vote will be counted and your proxy will be disregarded. If you lodge a postal vote and attend the meetings, you will be admitted to the meetings but will not be able to vote at the meetings. If you lodge a proxy form and attend the meetings you can either revoke the proxy and vote at the meetings or let your proxy stand and not vote at the meetings.

##### a) Voting by post using the Postal Voting Paper

If you wish to vote by post, please use the Postal Voting Paper. Please note that if you do not provide any voting instructions on the postal vote the form will not be valid. Please use mail envelope marked "Returning Officer" to return all material associated with your postal vote. To be effective, the Returning Officer must receive Voting Forms no later than **5.00pm on Friday, 4<sup>th</sup> November, 2011**. For reasons of confidentiality postal votes **CANNOT** be returned via fax.

##### b) Voting in person

If you wish to vote in person, please bring the Postal Voting Paper with you to the meeting where you will be advised on the procedure for casting your vote.

##### c) Appointing a proxy to attend and vote on your behalf

If you wish to vote by proxy, please complete the Proxy Form.

If you wish to appoint the Chair of the Meeting as your proxy, leave the first part of this form blank (where you are instructed to nominate a proxy). If the person you wish to appoint as your proxy is someone other than the Chair of the Meeting please write the name of that person. If you leave this section blank or your named proxy does not attend the meetings, the Chair of the meeting will be your proxy and vote on your behalf. A proxy need not be a member of the Technology Industry Association.

If you are directing your proxy to vote on your behalf, the voting form **CANNOT** be returned by fax and must be lodged by post. The form/s must be returned to TIA by mail, marked "Returning Officer" 7 Glen Osmond Rd Eastwood SA 5063 and received no later than **5.00pm on Friday, 4<sup>th</sup> November, 2011**

##### d) Authorised signatures

The relevant form must be signed by the member. Please sign as follows in the spaces provided:

Joint Holding: where a holding is in more than one name, all of the holders must sign.

Companies: a director can sign jointly with another director or a company secretary. Please indicate the office held by signing in the appropriate space.

### More Information

For further information on how to vote please contact Alexandra James at the TIA on 08 8272 5222 or the Returning Officer, Kelly & Co. Lawyers on 08 8205 0833.

Members who have voted by post or Proxy are not entitled to an additional vote at the Annual General Meeting. Please note that Item 1 – Statement and Reports, may be viewed within the Annual Report on the TIA website at [www.tia.asn.au/about-us](http://www.tia.asn.au/about-us). If you have difficulty locating these items on the TIA website or are unable to view them properly, please phone the TIA on 08 8272 5222.