

The Unique LMA Process

Unlike conventional training courses where enthusiasm trails off after a few days or weeks, we work with participants to deliver long-term individual and company solutions. This unique adult learning methodology is supported by consistent, professional delivery from people who have real business experience - a process that sets us apart from the other service providers.

Introduction to LMA

People are the greatest asset and resource of any organisation. As most people use only a percentage of their talents and abilities, investing in their growth and development will yield the greatest return on investment.

LMA's training and development processes guarantee measurable increases in both performance and productivity and provide a wide range of tangible and intangible outcomes and benefits including:

- * *Goal Setting – Win/Win results*
- * *Increased productivity through better time management*
- * *Developing communication skills*
- * *Identifying “high pay-off” activities*
- * *Enhancing leadership capabilities*
- * *Improving Delegation skills*
- * *Exercising authority effectively*
- * *Project Management skills*
- * *Dealing with interruptions*
- * *Increasing self confidence*
- * *Building a framework for continuous improvement*
- * *Developing productive and empowered teams*
- * *Motivating people to produce*
- * *Enhance employees attitudes*
- * *Handling and preventing problems with people*
- * *Develop and coach self directed work teams*

Capitalise on your people's UNTAPPED POTENTIAL

Developing your key people by enhancing management and leadership skills leads to increased productivity and maximises the opportunity to grow the business and directly impact on the bottom line

Optimisation of organisations' most valuable asset – its people – leads to extraordinary performance and results. Selection, success planning and human resource management is fundamental about developing the right people for the right jobs producing the right results.



As a **“Preferred Supplier”** to the Technology Industry Association, Leadership Management Australia is pleased to provide a range of unique benefits to members to assist with the development of staff, the organisation and the growth of the industry.

- LMA is offering TIA members a \$250 discount on a range of professional courses.
- One free Training Needs Analysis for each member company.
- Additional volume discounts for group training.
- 10% discount on organisational survey and assessment tools.
- Discounted Member Pricing to attend selected Leadership Management Australasia presentations.



Preferred Supplier to the



For further information or to receive a presentation please contact:

*Creating Exceptional Results
Through People*

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